

CILC Bulletin

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CILC Expansion to Asia, Africa, and Europe

As promised, we are again increasing your opportunity to market CNA International Life products by introducing new countries to be added to our existing territories in Latin America and the Caribbean. The list below includes the new countries by region with their country loadings.

Since we wanted to make this opportunity available to you as soon as possible, we are still in the process of obtaining medical service providers from each of these countries. We will continue to update the website list on www.cnainternationallife.com.ky under Broker Services, Medical Testing as we add providers. If you or your brokers have a list of medical providers that you would like to be approved, please contact our marketing office for further instructions at: **305.260.3500 or 877.453.5586 (Toll-free within the U.S.)**.

Furthermore, we will be adding these countries to our illustration system in the next Windows-based release. In the meantime, please use Antigua for all A countries, Belize for all B countries, and Colombia for all C countries for illustration purposes.

All Personal Fact Sheets and correspondence for these countries will need to be completed in either English or Spanish. If medical records cannot be obtained in English or Spanish, please contact the International Team for instructions at **615.884-3771 or toll-free at 800-262-1784**.

Europe

- Austria- A
- Belgium- A
- Bulgaria- B
- Czech Republic- B
- Denmark- A
- Estonia- B
- Finland- A
- **France- A**
- Germany- A
- Greece- A
- Hungary- B
- Iceland- A
- Italy- A
- Latvia- B
- Lithuania- B
- Luxembourg- A
- Macedonia- C
- Netherlands- A
- Norway- A
- Poland- B
- Portugal- A
- Romania- B
- Slovak Republic- B
- Slovenia- B
- Spain- A
- Switzerland- A
- Sweden- A
- United Kingdom (With the exception of Northern Ireland)- A

Africa

- South Africa- C

Middle East

- Israel- A

Australia and Asia

- Australia- A
- Hong Kong- A
- Japan- A
- Malaysia- B
- New Zealand- A
- Singapore- A
- South Korea- B
- Taiwan- A



KEY TO BULLETIN TOPICS: TRM (Term), WL (Whole Life), UL (Universal Life), VAR (Variable), IR (Impaired Risk), OL (Other Life), ANN (Annuities), ADM (Administration), ADV (Advertising), CMPL (Compliance), MAR (Marketing), SFT (Software), UW (Underwriting)

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